

Course	Section	CRN	Title	Credit	Hours	Day	Time	Room	Tech.	Instructor	Sz	Wl	G	Cl.	Col.	Footnotes/Comments
<b>2011/2012</b>		<b>Winter 12</b>														
<b>ACTG</b>		<b>Winter 12</b>														
ACTG	281	OL1	44898	Accounting Mechanics: Debits and Credits	1	W	1530-1700CANCEL		Partially	Canceled	30	15	P/NP			Mandatory orientation 1/11/12, 3:30-5:00 pm in BA 340. Access specific instructions in D2L to complete assignment BEFORE 1/11/12 meeting. All other work online. Class runs 1/11-2/1.
ACTG	281	OL2	44899	Accounting Mechanics: Debits and Credits	1	W	1530-1700CANCEL		Partially	Canceled	30	15	P/NP			Mandatory orientation 1/18/12, 3:30-5:00 pm in BA 340. Access specific instructions in D2L to complete assignment BEFORE 1/18/12 meeting. All other work online. Class runs 1/18-2/8.
ACTG	281	PO1	45500	Accounting Mechanics: Debits and Credits	1	T	1530-1700	340 SBA	Partially	Johnson, Marilyn	30	15	P/NP			(98) Fully or partially online. ODIN account required. Instructions at <a href="http://www.account.pdx.edu">http://www.account.pdx.edu</a> . You be enrolled in this course before you can create your account. Mandatory orientation 1/17/12, 3:30-5:00 pm in BA 340. Access specific instructions in D2L to complete 2 assignments BEFORE 1/17/12 meeting. All other work online. Class runs 1/10-2/7.
ACTG	281	PO2	45501	Accounting Mechanics: Debits and Credits	1	R	1530-1700CANCEL		Partially	Canceled	30	15	P/NP			Mandatory orientation 1/19/12, 3:30-5:00 pm in BA 340. Access specific instructions in D2L to complete 2 assignments BEFORE 1/19/12 meeting. All other work online. Class runs 1/12-2/9
ACTG	281	PO4	45969	Accounting Mechanics: Debits and Credits	1	R	1530-1700	340 SBA	Partially	Johnson, Marilyn	30	15	P/NP			(98) Fully or partially online. ODIN account required. Instructions at <a href="http://www.account.pdx.edu">http://www.account.pdx.edu</a> . You be enrolled in this course before you can create your account. Mandatory orientation 1/2/12. Access specific instructions in D2L to complete 2 assignments BEFORE 1/12/12 meeting. All other work online. Class runs 1/9-2/9.
ACTG	335	001	40004	Accounting Information Systems	4	M	1740-2120	247 SRTC		Henderson, Jennifer	45	15	A-F	JR SR PB	SBA	
ACTG	360	001	40005	Management Accounting	4	MW	1015-1205	247 LH		Schuster, Michael	45	15	A-F	JR SR PB	SBA	
ACTG	360	002	40006	Management Accounting	4	MW	1415-1605	490 SBA		Schuster, Michael	45	15	A-F	JR SR PB	SBA	
ACTG	381	001	40014	Financial Accounting and Reporting I	4	MW	1015-1205	160 SBA	B-B	Almer, Elizabeth	50	15	A-F	JR SR PB	SBA	
ACTG	381	002	40013	Financial Accounting and Reporting I	4	TR	1400-1550	130 SBA		Rupley, Kathleen	45	15	A-F	JR SR PB	SBA	
ACTG	381	003	40012	Financial Accounting and Reporting I	4	TR	1000-1150	160 SBA		Rupley, Kathleen	50	15	A-F	JR SR PB	SBA	
ACTG	381	004	40011	Financial Accounting and Reporting I	4	MW	1215-1405	160 SBA	B-B	Almer, Elizabeth	50	15	A-F	JR SR PB	SBA	
ACTG	381	005	44900	Financial Accounting and Reporting I	4	W	1740-2120	160 SBA		Rupley, Kathleen	50	15	A-F	JR SR PB	SBA	
ACTG	382	001	40022	Financial Accounting and Reporting II	4	MW	1600-1750	341 NH		Francisco, Cherie	50	15	A-F	JR SR PB	SBA	
ACTG	382	002	40019	Financial Accounting and Reporting II	4	TR	1730-1920	401 CH		Henton, Michael	50	15	A-F	JR SR PB	SBA	
ACTG	382	003	40020	Financial Accounting and Reporting II	4	MW	1015-1205	140 SBA	B-B	Francisco, Cherie	50	15	A-F	JR SR PB	SBA	
ACTG	382	004	40021	Financial Accounting and Reporting II	4	MW	1215-1405	140 SBA	B-B	Francisco, Cherie	50	15	A-F	JR SR PB	SBA	
ACTG	407	001	40023	Seminar (Credit to be arranged)	4	M	1740-2120	283 CH		Young, Nancy	40	15	A-F	JR SR PB	SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for the level course and meet with the instructor no later than the first class meeting regarding additional course requirements. Forensic Accounting
ACTG	421	001	40025	Introduction to Taxation	4	W	1740-2120	381 NH		Carr, Tyee	45	15	A-F	JR SR PB	SBA	
ACTG	421	002	40024	Introduction to Taxation	4	MW	1015-1205	222 BHB		Carr, Tyee	45	15	A-F	JR SR PB	SBA	
ACTG	422	001	40026	Advanced Taxation	4	MW	1415-1605	160 SBA		Carr, Tyee	40	15	A-F	JR SR PB	SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ACTG	430	001	40027	Governmental and Not-for Profit Accounting	1	W	1730-1920	215 ASRC		Moody, Robert	45	15	A-F	JR SR PB	SBA	Class meets 1/11-2/8
ACTG	460	001	40028	Advanced Managerial Accounting	4	R	1740-2120	247 LH		Schuster, Michael	45	15	A-F	JR SR PB	SBA	
ACTG	485	001	44901	Business Law	4	T	1740-2120CANCEL			Canceled	40	15	A-F	JR SR PB	SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ACTG	492	003	40030	Auditing Concepts and Practices	4	TR	1400-1550	53 CH		Layzell, David	70	15	A-F	JR SR PB	SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements. 80 for rooming
ACTG	493	001	44902	Advanced Auditing	4	F	1300-1640	390 SBA		Kingston, Lynn	35	15	A-F	JR SR PB	SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements. (room size restriction)

Course	Section	CRN	Title	Credit Hours	Day	Time	Room	Tech.	Instructor	Sz	Wl	G	Cl.	Col.	Footnotes/Comments		
ACTG	495	001	40031	Integrated Accounting Issues	4	MW	1215-1405	ASRC 240	Layzell	David	35	10	A-F	JR SR PB	SBA		
ACTG	495	002	44903	Integrated Accounting Issues	4	M	1740-2120	241 NH	Layzell	David	35	10	A-F	JR SR PB	SBA		
ACTG	507S	002	40032	Seminar (Credit to be arranged)	4	M	1740-2120	283 CH	Young	Nancy	5	5	A-F	GR	SBA SEAS EDUC SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements. Forensic Accounting	
ACTG	511E	EBA	40034	Financial Accounting	4	F/S	0800-1150	290 SBA	eReside	Granholt	Gudrun	30	0	A-F	GR	SBA/EMBA	FMBAS2192:FMBBS2440:FMBCS2084:FMBXS2440 (19) Reserved for students in the online MBA program. Others will be administratively dropped. Please contact pammm@sba.pdx.edu for further information. (99) Self-support class. Tuition/fees for self-support courses are assessed separately for charges associated with regular courses. Total cost of this course is indicated in the fee column. Plea see Tuition & Fees section for more details. (10)On-campus residency: 10/28-30 (Fall); 2/10-12 (Winter); 5/4-6 (Spring); 7/20-21 or 7/27-28 (Summ
ACTG	512	RLN	46215	Managerial Accounting and Control	2	M	1740-2120	590 SBA	w/BA548	Brown	Darrell	4	0	A-F	GR	SBA	CORE Dept. Permission/No Print; class meets 1/11-2/8
ACTG	512	RTN	45364	Managerial Accounting and Control	2	W	1740-2120CANCEL	CANCEL	w/BA548	Canceled		4	0	A-F	GR	SBA	CORE Dept. Permission/No Print; class meets 1/11-2/8
ACTG	522S	001	40037	Advanced Taxation	4	MW	1415-1605	160 SBA		Carr	Tyee	5	5	A-F	GR	SBA SEAS EDUC SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ACTG	542	001	44904	Tax Factors in Business Decisions	4	R	1740-2120	130 SBA		Dockweiler	Renee	45	15	A-F	GR	SBA SEAS EDUC SYSC	
ACTG	552	001	44905	Strategic Cost Management	4	T	1740-2120	130 SBA		Schuster	Michael	45	15	A-F	GR	SBA SEAS EDUC SYSC	
ACTG	553	001	40038	Financial Statement Analysis	4	T	1740-2120CANCEL	CANCEL		Canceled		38	15	A-F	GR	SBA	
ACTG	585S	001	44906	Business Law	4	T	1740-2120CANCEL	CANCEL		Canceled		5	5	A-F	GR	SBA SEAS EDUC SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ACTG	592S	003	40041	Auditing Concepts and Practices	4	TR	1400-1550	53 CH		Layzell	David	10	5	A-F	GR	SBA SEAS EDUC SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ACTG	593S	001	44907	Advanced Auditing	4	F	1300-1640	390 SBA		Kingston	Lynn	3	5	A-F	GR	SBA SEAS EDUC SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements. (room size restriction)

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<b>BA</b>	<b>Winter 12</b>															
BA	101	001	40252	Introduction to Business and World Affairs	4	MW	1015-1205	490 SBA		Zehr Wilson	60	15	A-F			
BA	101	003	40251	Introduction to Business and World Affairs	4	TR	0800-0950CANCEL	CANCEL	B-B	Canceled	60	15	A-F			
BA	101	004	40249	Introduction to Business and World Affairs	4	TR	1000-1150	490 SBA	B-B	Eichelberger Brenda	60	15	A-F			
BA	101	005	40253	Introduction to Business and World Affairs	4	TR	1400-1550CANCEL	CANCEL		Canceled	60	15	A-F			
BA	101	007	40250	Introduction to Business and World Affairs	4	TR	1200-1350	490 SBA		Johnson Ronald	60	15	A-F			
BA	101	009	40254	Introduction to Business and World Affairs	4	R	1740-2120	490 SBA		Hirons Kathleen	60	15	A-F			
BA	205	004	40257	Business Communication using Technology	4	F	0900-1250	160 SBA		Kenny-Frandkin Kathe	45	15	A-F			
BA	205	005	40258	Business Communication using Technology	4	T	1740-2120	449 CH		Kenny-Frandkin Kathe	45	15	A-F			
BA	205	007	40255	Business Communication using Technology	4	S	0900-1250	140 SBA		Simonds Kama	45	15	A-F			
BA	205	HB1	44908	Business Communication using Technology	4	T	1000-1150	170 SBA	Hybrid w	Loney Jennifer	45	15	A-F			(98) Fully or partially online. ODIN account required. Instructions at <a href="http://www.account.pdx.edu">http://www.account.pdx.edu</a> . You be enrolled in this course before you can create your account.
BA	205	HB2	44909	Business Communication using Technology	4	R	1000-1150	170 SBA	Hybrid w	Loney Jennifer	45	15	A-F			(98) Fully or partially online. ODIN account required. Instructions at <a href="http://www.account.pdx.edu">http://www.account.pdx.edu</a> . You be enrolled in this course before you can create your account.
BA	211	001	44910	Fundamentals of Financial Accounting	4	TR	1400-1550	247 LH		Ramirez William	45	15	A-F			
BA	211	002	40259	Fundamentals of Financial Accounting	4	TR	1000-1150	247 LH		Ramirez William	45	15	A-F			
BA	211	003	40263	Fundamentals of Financial Accounting	4	M	1740-2120	183 CH		Beyer Peter	45	15	A-F			
BA	211	004	44911	Fundamentals of Financial Accounting	4	R	1740-2120	283 CH		McConachie Todd	45	15	A-F			
BA	211	006	40262	Fundamentals of Financial Accounting	4	MW	1015-1205	158 CH		Clute Leslie	45	15	A-F			
BA	213	001	40265	Decision Making with Accounting Information	4	MW	1415-1605	301 LH		Ryan Joan	45	15	A-F			
BA	213	003	40264	Decision Making with Accounting Information	4	TR	1000-1150CANCEL	CANCEL		Canceled	45	15	A-F			
BA	213	004	40268	Decision Making with Accounting Information	4	W	1740-2120	258 CH		Ryan Joan	45	15	A-F			
BA	213	005	40267	Decision Making with Accounting Information	4	TR	1000-1150	130 SBA	B-B	Mueller Paul	45	15	A-F			
BA	213	006	40266	Decision Making with Accounting Information	4	TR	0800-0950	130 SBA	B-B	Mueller Paul	45	15	A-F			
BA	213	007	45665	Decision Making with Accounting Information	4	R	1740-2120	222 BHB		Clute Leslie	45	15	A-F			
BA	301	001	40272	Research & Analysis of Business Problems	4	MW	0800-0950	160 SBA		Nobles Charles	45	15	A-F	JR SR PB	SBA	
BA	301	002	40271	Research & Analysis of Business Problems	4	MW	1215-1405	490 SBA		Nobles Charles	45	15	A-F	JR SR PB	SBA	
BA	301	004	40273	Research & Analysis of Business Problems	4	T	1740-2120	209 NH		Rynd David	45	15	A-F	JR SR PB	SBA	
BA	301	005	40270	Research & Analysis of Business Problems	4	W	1740-2120	283 CH		O'Connor Maureen	45	15	A-F	JR SR PB	SBA	

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BA	301	006	40274	Research & Analysis of Business Problems	4	TR	1200-1350	258 CH		Rynd David	45	15	A-F	JR SR PB	SBA	
BA	301	HB1	40269	Research & Analysis of Business Problems	4	S	0800-0950	390 SBA	Hybrid	Barker Rodney	38	15	A-F	JR SR PB	SBA	
BA	302	001	44912	Organizational Behavior	4	MW	1415-1605	290 SBA		Shin ShungJae	38	15	A-F	JR SR PB	SBA	(290 restrictions)
BA	302	002	40278	Organizational Behavior	4	MW	1630-1820	11 NH		Shin ShungJae	45	15	A-F	JR SR PB	SBA	
BA	302	003	40277	Organizational Behavior	4	TR	0800-0950	170 SBA	B-B w/20	Loney Jennifer	45	15	A-F	JR SR PB	SBA	
BA	302	006	44913	Organizational Behavior	4	W	1740-2120	220 ASRC		Cadiz David	45	15	A-F	JR SR PB	SBA	
BA	302	OL1	40276	Organizational Behavior	4	W	1015-1205	183 CH	Hybrid	Bauer Talya	45	15	A-F	JR SR PB	SBA	(98) Fully or partially online. ODIN account required. Instructions at <a href="http://www.account.pdx.edu">http://www.account.pdx.edu</a> . You be enrolled in this course before you can create your account. This course is partially online (D2L) Mandatory in-class dates are 1/11, 1/25, 2/8, 2/29, & 3/14. If you cannot make the in-person sessions, you cannot take this course..
BA	303	001	44915	Business Finance	4	M	1740-2120	449 CH		Miner Christian	45	15	A-F	JR SR PB	SBA	(8) This course requires students to be proficient in Excel.
BA	303	002	44916	Business Finance	4	MW	1415-1605	249 LH		Mildner Gerard	45	15	A-F	JR SR PB	SBA	(8) This course requires students to be proficient in Excel.
BA	303	003	40286	Business Finance	4	TR	0800-0950	160 SBA		Freybote Julia	45	15	A-F	JR SR PB	SBA	(8) This course requires students to be proficient in Excel.
BA	303	006	40282	Business Finance	4	TR	1730-1920	227 NH		Morescalchi Marco	45	15	A-F	JR SR PB	SBA	(8) This course requires students to be proficient in Excel.
BA	303	008	40284	Business Finance	4	W	1740-2120	227 NH		Thompson Scott	45	15	A-F	JR SR PB	SBA	(8) This course requires students to be proficient in Excel.
BA	303	009	40283	Business Finance	4	TR	1200-1350	130 SBA		Freybote Julia	45	15	A-F	JR SR PB	SBA	(8) This course requires students to be proficient in Excel.
BA	303	CXP	44914	Business Finance	4	T	1740-2120	490 SBA		Miner Christian	50	0	A-F	JR SR PB	SBA	(8) This course requires students to be proficient in Excel. Campus B; No Print; BMCC Fee Paid; Dept. Perm.
BA	303WK	WKD	40285	Business Finance	4	S	0800-1140	HRMNY		Hosseini Behzad	32	0	A-F	JR SR PB	SBA	(3) Restricted to Weekend Business Degree Program students. Class held at Clackamas Community College Harmony Campus, 7738 SE Harmony Rd., Clackamas (across from Portland Aquatic Park). F program and registration information, please email SBA Weekend Degree Program at <a href="mailto:wbdp@pdx.edu">wbdp@pdx.edu</a> .
BA	311	001	40287	Marketing Management	4	W	1740-2120	449 CH		Resnik Alan	45	15	A-F	JR SR PB	SBA	
BA	311	002	44917	Marketing Management	4	TR	1200-1350	301 LH		Beitelspacher Lauren	45	15	A-F	JR SR PB	SBA	
BA	311	005	40290	Marketing Management	4	MW	1215-1405	290 SBA		Dale Therese (TC)	38	15	A-F	JR SR PB	SBA	(290 restrictions)
BA	311	006	44918	Marketing Management	4	T	1740-2120	158 CH		Devine Roger	45	15	A-F	JR SR PB	SBA	
BA	311	007	40289	Marketing Management	4	M	1215-1605	170 SBA		Resnik Alan	45	15	A-F	JR SR PB	SBA	
BA	311	008	40288	Marketing Management	4	TR	1000-1150	183 CH		Mathwick Charla	45	15	A-F	JR SR PB	SBA	
BA	311WK	WKO	40291	Marketing Management	4	W	1800-2140	HRMNY		Doty Jerry	32	0	A-F	JR SR PB	SBA	(3) Restricted to Weekend Business Degree Program students. Class held at Clackamas Community College Harmony Campus, 7738 SE Harmony Rd., Clackamas (across from Portland Aquatic Park). F program and registration information, please email SBA Weekend Degree Program at <a href="mailto:wbdp@pdx.edu">wbdp@pdx.edu</a> .
BA	316	002	40292	Working With Customers for Business Minors	4	MW	1215-1405	90 CIN		Beatty Melissa	75	15	A-F			(21) Business Minor. Does not count toward Business Major.
BA	325	004	40295	Competing with Information Technology	4	TR	1400-1550	170 SBA		Holmberg Butch	45	15	A-F	JR SR PB	SBA	
BA	325	HB1	44919	Competing with Information Technology	4	T	1730-1920	240 ASRC	Hybrid	Hansen David	45	15	A-F	JR SR PB	SBA	(98) Fully or partially online. ODIN account required. Instructions at <a href="http://www.account.pdx.edu">http://www.account.pdx.edu</a> . You be enrolled in this course before you can create your account.
BA	325	HB2	44920	Competing with Information Technology	4	W	1415-1605	183 CH	Hybrid	Hansen David	45	15	A-F	JR SR PB	SBA	(98) Fully or partially online. ODIN account required. Instructions at <a href="http://www.account.pdx.edu">http://www.account.pdx.edu</a> . You be enrolled in this course before you can create your account.
BA	325	HB3	44921	Competing with Information Technology	4	R	1600-1750	258 CH	Hybrid	Hansen David	45	15	A-F	JR SR PB	SBA	(98) Fully or partially online. ODIN account required. Instructions at <a href="http://www.account.pdx.edu">http://www.account.pdx.edu</a> . You be enrolled in this course before you can create your account.
BA	325	HB4	44922	Competing with Information Technology	4	R	1000-1150	140 SBA	Hybrid w	Ramiller Neil	45	15	A-F	JR SR PB	SBA	(98) Fully or partially online. ODIN account required. Instructions at <a href="http://www.account.pdx.edu">http://www.account.pdx.edu</a> . You be enrolled in this course before you can create your account.
BA	325WK	WKD	40293	Competing with Information Technology	4	S	1220-1600	HRMNY		Hosseini Behzad	32	0	A-F	JR SR PB	SBA	(3) Restricted to Weekend Business Degree Program students. Class held at Clackamas Community College Harmony Campus, 7738 SE Harmony Rd., Clackamas (across from Portland Aquatic Park). F program and registration information, please email SBA Weekend Degree Program at <a href="mailto:wbdp@pdx.edu">wbdp@pdx.edu</a> .

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BA	326	002	40299	Working With People for Business Minors	4	R	1740-2120	250 CH		Okantey Peter	75	15	A-F			(21) Business Minor. Does not count toward Business Major.
BA	336	001	40300	Working With Information for Business Minors	4	T	1740-2120	250 CH		Holmberg Butch	75	15	A-F			(21) Business Minor. Does not count toward Business Major.
BA	339	001	40304	Operations and Quality Management	4	MW	1415-1605	140 SBA		McElhinney Kristine	45	15	A-F	JR SR PB	SBA	
BA	339	004	40302	Operations and Quality Management	4	T	1740-2120	183 CH		Gray Brien	45	15	A-F	JR SR PB	SBA	
BA	339	006	40301	Operations and Quality Management	4	TR	1400-1550	283 CH		Nibler Roger	45	15	A-F	JR SR PB	SBA	
BA	339	007	40303	Operations and Quality Management	4	R	1740-2120	183 CH		Nibler Roger	45	15	A-F	JR SR PB	SBA	
BA	339	CXP	44923	Operations and Quality Management	4	S	0900-1230	490 SBA		Lai Fungshan	50	0	A-F	JR SR PB	SBA	Campus B; No Print; BMCC Fee Paid; Dept. Perm.
BA	385	002	40308	Business Environment	4	MW	0800-0950	130 SBA		Eichelberger Brenda	45	15	A-F	JR SR PB	SBA	
BA	385	004	45162	Business Environment	4	TR	1000-1150	283 CH		Mleynek Darryl	45	15	A-F	JR SR PB	SBA	
BA	385	005	40306	Business Environment	4	MW	1015-1150	130 SBA		Eichelberger Brenda	45	15	A-F	JR SR PB	SBA	
BA	385	006	40307	Business Environment	4	TR	1400-1550	249 LH		Mleynek Darryl	45	15	A-F	JR SR PB	SBA	
BA	385	HB2	40309	Business Environment	4	S	1015-1205	390 SBA	Hybrid	Barker Rodney	45	15	A-F	JR SR PB	SBA	(98) Fully or partially online. ODIN account required. Instructions at <a href="http://www.account.pdx.edu">http://www.account.pdx.edu</a> . You be enrolled in this course before you can create your account.
BA	495	001	44925	Business Strategy	6	T/R	1300-1545	390 SBA		Pacheco Desiree	35	15	A-F	SR PB	SBA	
BA	495	002	44927	Business Strategy	6	M/W	1215-1555	CANCEL		Canceled	35	15	A-F	SR PB	SBA	
BA	495	003	44928	Business Strategy	6	T/R	0900-1145	390 SBA		Pacheco Desiree	35	15	A-F	SR PB	SBA	
BA	495	004	44929	Business Strategy	6	M/W	CANCEL	CANCEL		Canceled	35	15	A-F	SR PB	SBA	
BA	495	005	44930	Business Strategy	6	TR	1740-2020	CANCEL		Canceled	35	15	A-F	SR PB	SBA	
BA	495	006	44931	Business Strategy	6	M/W	CANCEL	CANCEL		Canceled	35	15	A-F	SR PB	SBA	
BA	495	007	45526	Business Strategy	6	MW	0915-1205	390 SBA		Qian Lihong	35	15	A-F	SR PB	SBA	
BA	495	008	45524	Business Strategy	6	MW	1315-1555	390 SBA		Tashman Peter	35	15	A-F	SR PB	SBA	
BA	495	009	45525	Business Strategy	6	MW	1730-2015	390 SBA		Ough Kedma	35	15	A-F	SR PB	SBA	
BA	495	010	45523	Business Strategy	6	MW	0900-1145	CANCEL		Canceled	35	15	A-F	SR PB	SBA	
BA	495	011	45742	Business Strategy	6	MW	1730-2015	71 CH		Zehr Wilson	35	15	A-F	SR PB	SBA	
BA	521	001	44932	Leadership Development and Assessment	2	W	1730-2200	CANCEL		Canceled	45	15	P/NP	GR	SBA	CORE (62) Co-Requisite: MKTG 511 Class meets 1/11,18,25; 3/7,14
BA	521	002	45835	Leadership Development and Assessment	2	W	1740-2120	170 SBA		Taylor Sully	45	15	P/NP	GR	SBA	CORE (62) Co-Requisite: MKTG 511 Class meets 1/11,18,25; 3/7,14
BA	522	001	44933	Communications for Leaders	1	W	1215-1405	366 NH		McCarthy Brian	25	10	A-F	GR	SBA	CORE 1st 5 weeks 1/9-2/12
BA	522	002	44934	Communications for Leaders	1	W	1420-1605	366 NH		McCarthy Brian	25	10	A-F	GR	SBA	CORE 1st 5 weeks 1/9-2/12
BA	523	001	44935	Executive Perspectives on Leadership	1	F	1300-1650	NH 350		Dawson Scott	50	15	P/NP	GR	SBA	CORE Class meets 1/27 & 2/17
BA	523e	EMB		Executive Perspectives on Leadership	1					Dawson Scott	10	0	P/NP	GR	SBA	FMBAS\$48:FMBBS\$610:FMBCS\$21:FMBXS\$610 (19) Reserved for students in the online MBA program Others will be administratively dropped. Please contact pamm@sba.pdx.edu for further information. (5) Self-support class. Tuition/fees for self-support courses are assessed separately from charges associated with regular courses. Total cost of this course is indicated in the fee column. Please see Tuition & Fees section for more details. On-campus residency: 10/28-30 (Fall); 2/10-12 (Winter); 5/4-6 (Spring); 7/20-21 or 7/27-28 (Summer)
BA	524	001	44936	Leadership Immersion	1	FS	0730-1700	Off campus	Off Cam	McKnight Carolyn	38	15	P/NP	GR	SBA	CORE Class meets 1/13-14 at Double Tree Lloyd Center (1000 NE Multnomah, Portland)

Course	Section	CRN	Title	Credit Hours	Day	Time	Room	Tech.	Instructor	Sz	Wl	G	Cl.	Col.	Footnotes/Comments
BA	524e	EMB	44937	Leadership Immersion	1	F/S	0730-1700	Off campus	McKnight Carolyn	6	5	P/NP	GR	SBA	FMBAS\$48;FMBBS\$610;FMBCS\$521;FMBXS\$610 (19) Reserved for students in the online MBA program. Others will be administratively dropped. Please contact pamm@sba.pdx.edu for further information. (f) Self-support class. Tuition/fees for self-support courses are assessed separately from charges associated with regular courses. Total cost of this course is indicated in the fee column. Please see Tuition & Fees section for more details.  Class meets 1/13-14 at Double Tree Lloyd Center (1000 NE Multnomah, Portland)
BA	525-2	002	44938	Capstone Consulting Experience	2	R	1600-1730	490 SBA	Garten David	35	10	A-F	GR	SBA	CORE (64)Class meets on campus the first two weeks of classes (mandatory attendance). Other meetings TBD. Questions: contact dgarten@pdx.edu PRIOR to the first class meeting.  Class meets 1/12 & 1/19. Other times TBA
BA	525-2e	E02	44941	Capstone Consulting Experience	2	R	1600-1730	490 SBA	Garten David	35	10	A-F	GR	SBA	FMBAS\$1096;FMBBS\$1220;FMBCS\$1042;FMBXS\$1220 (64)Class meets on campus the first two weeks of classes (mandatory attendance). Other meetings TBD. Questions: contact dgarten@pdx.edu PRIOR to the first class meeting. Reserved for students in the online MBA program. Others will be administratively dropped from the class. Please contact pamm@sba.pdx.edu for further information. (99)Self-support class. Tuition/fees for self-support courses are assessed separately from charges associated with regular courses. Total cost of this course is indicated in the fee column. Please see Tuition & Fees section for more details.  Class meets 1/12 & 1/19. Other times TBA
BA	525-3	003	45490	Capstone Consulting Experience	3	R	1600-1730	490 SBA	Garten David	10	10	A-F	GR	SBA	CORE (64)Class meets on campus the first two weeks of classes (mandatory attendance). Other meetings TBD. Questions: contact dgarten@pdx.edu PRIOR to the first class meeting.  Class meets 1/12 & 1/19. Other times TBA
BA	525-3e	E03	45491	Capstone Consulting Experience	3	R	1600-1730	490 SBA	Garten David	10	10	A-F	GR	SBA	(64)Class meets on campus the first two weeks of classes (mandatory attendance). Other meetings TBD. Questions: contact dgarten@pdx.edu PRIOR to the first class meeting. Reserved for students in the online MBA program. Others will be administratively dropped from the class. Please contact pamm@sba.pdx.edu for further information. (99)Self-support class. Tuition/fees for self-support courses are assessed separately from charges associated with regular courses. Total cost of this course is indicated in the fee column. Please see Tuition & Fees section for more details.  Class meets 1/12 & 1/19. Other times TBA
BA	525-4	004	44939	Capstone Consulting Experience	4	R	1600-1730	490 SBA	Garten David	35	10	A-F	GR	SBA	CORE (64)Class meets on campus the first two weeks of classes (mandatory attendance). Other meetings TBD. Questions: contact dgarten@pdx.edu PRIOR to the first class meeting.  Class meets 1/12 & 1/19. Other times TBA
BA	525-4e	E04	44942	Capstone Consulting Experience	4	R	1600-1730	490 SBA	Garten David	35	10	A-F	GR	SBA	FMBAS\$2192;FMBBS\$2440;FMBCS\$2084;FMBXS\$2440 (64)Class meets on campus the first two weeks of classes (mandatory attendance). Other meetings TBD. Questions: contact dgarten@pdx.edu PRIOR to the first class meeting. Reserved for students in the online MBA program. Others will be administratively dropped from the class. Please contact pamm@sba.pdx.edu for further information. (99)Self-support class. Tuition/fees for self-support courses are assessed separately from charges associated with regular courses. Total cost of this course is indicated in the fee column. Please see Tuition & Fees section for more details.  Class meets 1/12 & 1/19. Other times TBA
BA	525-6	006	44940	Capstone Consulting Experience	6	R	1600-1730	490 SBA	Garten David	35	10	A-F	GR	SBA	CORE (64)Class meets on campus the first two weeks of classes (mandatory attendance). Other meetings TBD. Questions: contact dgarten@pdx.edu PRIOR to the first class meeting.  Class meets 1/12 & 1/19. Other times TBA
BA	525-6e	E06	44943	Capstone Consulting Experience	6	R	1600-1730	490 SBA	Garten David	35	10	A-F	GR	SBA	FMBAS\$3288;FMBBS\$3660;FMBCS\$3126;FMBXS\$3660 (64)Class meets on campus the first two weeks of classes (mandatory attendance). Other meetings TBD. Questions: contact dgarten@pdx.edu PRIOR to the first class meeting. Reserved for students in the online MBA program. Others will be administratively dropped from the class. Please contact pamm@sba.pdx.edu for further information. (99)Self-support class. Tuition/fees for self-support courses are assessed separately from charges associated with regular courses. Total cost of this course is indicated in the fee column. Please see Tuition & Fees section for more details.  Class meets 1/12 & 1/19. Other times TBA
BA	548	111	40320	Selected Topics (Credit to be arranged)	4	T	1730-2200	290 SBA	Marshall Scott	5	3	A-F	GR	SBA SEAS EDUC SYSC	For more information please contact MIM@sba.pdx.edu 1/9-3/1 Global Business, Society & Ecology
BA	548	112	40319	Selected Topics (Credit to be arranged)	4	W	1230-1700	170 SBA	Yoshihara Faye	5	3	A-F	GR	SBA SEAS EDUC SYSC	For more information please contact MIM@sba.pdx.edu 1/9-3/1 Global Business, Society & Ecology
BA	548	AS1	46213	Selected Topics (Credit to be arranged)	4	M	1740-2120	590 SBA	Brown Darrell	15	5	A-F	GR	SBA SEAS EDUC SYSC	For more information please contact MIM@sba.pdx.edu MANAGERIAL ACCOUNTING FOR SUSTAINABILITY; not restricted to SBA; canned reference to MIM DOES NOT APPLY to this BA 548 - IGNORE IT.
BA	548	MAS	45241	Selected Topics (Credit to be arranged)	4	W	1740-2120 CANC EL	CANCEL	Canceled	25	5	A-F	GR	SBA SEAS EDUC SYSC	For more information please contact MIM@sba.pdx.edu MANAGERIAL ACCOUNTING FOR SUSTAINABILITY; not restricted to SBA; canned reference to MIM DOES NOT APPLY to this BA 548 - IGNORE IT.
BA	561	001	40321	Law for Managers	2	W	1215-1605	130 SBA	Sorensen Tichelle	45	15	A-F	GR	SBA	CORE  1st 5 weeks 1/9-2/12

Course	Section	CRN	Title	Credit	Hours	Day	Time	Room	Tech.	Instructor	Sz	Wl	G	Cl.	Col.	Footnotes/Comments
<b>FIN</b>	<b>Winter 12</b>															
FIN	218	HB1	44944	Personal Finance	4	M	1615-1755	227 NH	HYBRID	Crow Douglas	45	15	P/NP	O		(98) Fully or partially online. ODIN account required. Instructions at <a href="http://www.account.pdx.edu">http://www.account.pdx.edu</a> . You be enrolled in this course before you can create your account.
FIN	218	OL1	41349	Personal Finance	4		On-Line	On-Line		Fuller Beverly	60	0	P/NP	O		(98) Fully or partially online. ODIN account required. Instructions at <a href="http://www.account.pdx.edu">http://www.account.pdx.edu</a> . You be enrolled in this course before you can create your account.
FIN	301	HB1	44945	Stock Market	3	M	1840-1955	227 NH	HYBRID	Crow Douglas	45	15	A-F	JR SR PB	SBA	
FIN	319	001	41351	Intermediate Financial Management	4	MW	1015-1205	CANCEL		Canceled	45	15	A-F	JR SR PB	SBA	
FIN	319	002	44946	Intermediate Financial Management	4	MW	1730-1920	222 BHB		Nickel David	45	15	A-F	JR SR PB	SBA	
FIN	352	001	41352	Investments	4	T	1645-2025	381 NH		Rahman Shafiqur	45	15	A-F	JR SR PB	SBA	
FIN	360	001	41353	Real Estate Finance 1	3	T	1600-1830	258 CH		Calton Trevor	45	0	A-F	JR SR PB	SBA UPA	XLIST USP 360
FIN	439s	001	41354	Real Estate Valuation I	3	M	1840-2120	CANCEL		Canceled	30	5	A-F	JR SR PB	SBA UPA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
FIN	441	001	41355	Fundamentals of Derivative Securities	4	TR	1930-2120	249 LH		Rogers Daniel	45	15	A-F	JR SR PB	SBA	
FIN	449	001	41356	Valuation	4	MW	1930-2120	249 LH		Bolton Brian	45	15	A-F	JR SR PB	SBA	
FIN	456	001	41357	International Financial Management	4	MW	1015-1205	170 SBA		Dimond Michael	40	15	A-F	JR SR PB	SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for the level course and meet with the instructor no later than the first class meeting regarding additional course requirements.
FIN	465	001	41358	Finance Topics and Cases	4	F	1300-1640	140 SBA		Fuller Beverly	45	15	A-F	JR SR PB	SBA	
FIN	473	001	41359	Investment Analysis/Portfolio Mgmt	4	M	1715-2050	690 SBA		Watson Rick Limpaphayom Piman	2	0	A-F	JR SR PB	SBA	Instructor Permission; contact ekiya@yahoo.com or piman@pdx.edu
FIN	474	002	41360	Portfolio Management (Issues and Performance Assessment)	2	M	1715-2050	690 SBA		Watson Rick Limpaphayom Piman	2	0	A-F	JR SR PB	SBA	Instructor Permission; contact ekiya@yahoo.com or piman@pdx.edu
FIN	511	001	44947	Economics and Sustainability of the Firm I	2	W	1730-2200	CANCEL		Canceled	45	10	A-F	GR	SBA	CORE Class meets 2/1,8,15,22,29
FIN	511	001	45834	Economics and Sustainability of the Firm I	2	W	1740-2120	170 SBA		McConachie Todd	45	10	A-F	GR	SBA	CORE Class meets 2/1,8,15,22,29 & 3/21
FIN	512	001	44948	Economics and Sustainability of the Firm II	4	R	1215-1605	160 SBA		McConachie Todd	45	10	A-F	GR	SBA	CORE
FIN	512E	EBA	44949	Economics and Sustainability of the Firm II	4	F/S	1300-1550/1300-1700	290 SBA	eReside	McConachie Todd	35	0	A-F	GR	SBA/EMBA	FMBAS2192;FMBBS2440;FMBCS2084;FMBXS2440 (19) Reserved for students in the online MBA program. Others will be administratively dropped. Please contact pammm@sba.pdx.edu for further information. (98) Fully or partially online. (99) Self-support class. Tuition/fees for self-support courses are assessed separately from charges associated with regular courses. Total cost of this course is indicated in the fee column. Please see Tuition & Fees section for more details. (10)On-campus residency: 10/28-30 (Fall); 2/10-12 (Winter); 5/4-6 (Spring); 7/20-21 or 7/27-28 (Summer)
FIN	513E	EBA	44950	Financial Management	4	F	0800-1550	130 SBA	eReside	Hamilton Janet	35	0	A-F	GR	SBA/EMBA	FMBAS2192;FMBBS2440;FMBCS2084;FMBXS2440 (19) Reserved for students in the online MBA program. Others will be administratively dropped. Please contact pammm@sba.pdx.edu for further information. (99) Self-support class. Tuition/fees for self-support courses are assessed separately from charges associated with regular courses. Total cost of this course is indicated in the fee column. Please see Tuition & Fees section for more details. (10)On-campus residency: 10/28-30 (Fall); 2/10-12 (Winter); 5/4-6 (Spring); 7/20-21 or 7/27-28 (Summer)
FIN	539S	001	41361	Real Estate Valuation I	3	M	1840-2120	CANCEL		Canceled	10	5	A-F	GR	SBA, UPA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
FIN	552	001	41362	Investments	4	R	1740-2120	170 SBA		Rahman Shafiqur	35	15	A-F	GR	SBA	
FIN	556S	001	41365	International Financial Management	4	MW	1015-1205	170 SBA		Dimond Michael	5	5	A-F	GR	SBA SEAS EDUC SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
FIN	565	001	44951	Cases in Corporate Financial Management	4	M	1740-2120	290 SBA		Hamilton Janet	45	15	A-F	GR	SBA, SEAS, EDUC, SYSC	OPT

Course	Section	CRN	Title	Credit Hours	Day	Time	Room	Tech.	Instructor	Sz	Wl	G	Cl.	Col.	Footnotes/Comments	
FIN	573	002	41366	Investment Analysis and Portfolio Management	4	M	1715-2050	690 SBA	Watson Limpaphayom	Rick Piman	7	5	A-F	GR	SBA, SEAS, EDUC, SYSC	
FIN	574	001	41367	Portfolio Management (Issues and Performance Assessment)	2	M	1715-2050	690 SBA	Watson Limpaphayom	Rick Piman	4	5	A-F	GR	SBA, SEAS, EDUC, SYSC	
<b>ISQA Winter 12</b>																
ISQA	407	CXP	44952	Seminar (Credit to be arranged)	4	F	0830-1230	140 SBA	Allen	Cliff	50	0	A-F	JR SR PB	SBA Supply Chain Management; Campus B, No Print; BMCC Fee Paid; Dept. Perm.	
ISQA	429	002	41645	Transportation and Logistics Management	4	M	1740-2120	490 SBA	490	Cooney	Pat	50	15	A-F	JR SR PB	SBA (2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ISQA	429	003	41646	Transportation and Logistics Management	4	M	1740-2120	170 SBA	SBA	Olson	Jon	45	15	A-F	JR SR PB	SBA (2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ISQA	450	002	41647	Project Management	4	T	1740-2120	140 SBA	Brook	Steven	40	5	A-F	JR SR PB	SBA	
ISQA	459	003	41648	Production Planning and Control	4	W	1740-2120	140 SBA	Cross	James	40	10	A-F	JR SR PB	SBA (2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements. Greene?	
ISQA	510S	001	41649	Seminar (Credit to be arranged)	4	T	1740-2120	140 SBA	Brook	Steven	5	5	A-F	GR	SBA, SEAS, EDUC, SYSC (2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements. Project Management	
ISQA	511	002	41650	Sustainable Operations Management	4	T	1740-2120	170 SBA	Yoshihara	Faye	45	15	A-F	GR	SBA CORE	
ISQA	511E	EMB	44953	Sustainable Operations Management	4	S	0800-1700	130 SBA	e-Reside	Johnson~	H. Thomas	40	0	A-F	GR	SBA/EMBA FMBAS2192;FMBBS2440;FMBCS2084;FMBXS2440 (19) Reserved for students in the online MBA program. Others will be administratively dropped. Please contact pamn@sba.pdx.edu for further information. (9) Fully or partially online. (89) Self-support class. Tuition/fees for self-support courses are assessed separately from charges associated with regular courses. Total cost of this course is indicated in the fee column. Please see Tuition & Fees section for more details. (10)On-campus residency: 10/28-30 (Fall); 2/10-12 (Winter); 5/4-6 (Spring); 7/20-21 or 7/27-28 (Summer)
ISQA	512	001	44954	Information, Systems & Technology in Organizations	4	T	1215-1605	160 SBA	Wagner	Erica	50	15	A-F	GR	SBA CORE	
ISQA	512	002	44955	Information, Systems & Technology in Organizations	4	R	1740-2120	290 SBA	Wagner	Erica	38	15	A-F	GR	SBA CORE (290 restrictions)	
ISQA	513	001	44956	Business Decision Tools for Managers	2	W	1215-1605	130 SBA	Gerbing	David	45	15	A-F	GR	SBA CORE 2nd 5 weeks 2/13-3/18	
ISQA	529S	001	41651	Transportation and Logistics Management	4	M	1740-2120	490 SBA	490	Cooney	Pat	10	5	A-F	GR	SBA SEAS EDUC SYSC (2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ISQA	559S	003	41652	Production Planning and Control	4	W	1740-2120	140 SBA	Cross	James	5	5	A-F	GR	SBA, SEAS, EDUC, SYSC (2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements. Greene?	

Course	Section	CRN	Title	Credit	Hours	Day	Time	Room	Tech.	Instructor	Sz	Wl	G	Cl.	Col.	Footnotes/Comments
<b>MGMT Winter 12</b>																
MGMT	351	001	41886	Human Resource Management	4	TR	1400-1550	140 SBA	B-B	Simon Lauren	45	15	A-F	JR SR PB	SBA	
MGMT	351	002	41885	Human Resource Management	4	TR	1200-1350	140 SBA	B-B	Simon Lauren	45	15	A-F	JR SR PB	SBA	
MGMT	410	002	41888	Selected Topics (Credit to be arranged)	4	F	0900-1250	490 SBA		Hirons Thomas	45	15	A-F	JR SR PB	SBA	HR Info & Tech
MGMT	410H	HNS	44957	Executive Perspectives on Leadership (Honors)	1	F	1300-1650	350 NH		Dawson Scott	20	0	P/NP	JR SR PB	SBA	(72) Reserved for Honors students. To register contact haleyh@sba.pdx.edu Class meets 1/27 & 2/17
MGMT	410WK	WKD	44958	Selected Topics (Credit to be arranged)	4	W	1800-2140	HRMNY		Damon Lara	32	0	A-F	JR SR PB	SBA	(3) Restricted to Weekend Business Degree Program students. Class held at Clackamas Community College Harmony Campus, 7738 SE Harmony Rd., Clackamas (across from Portland Aquatic Park). F program and registration information, please email SBA Weekend Degree Program at wbdp@pdx.edu. Small Business Consulting
MGMT	445	001	41889	Organizational Design and Change	4	M	1740-2120	158 CH		Johnson, Jeff	45	15	A-F	JR SR PB	SBA	
MGMT	445WK	WKD	41890	Organizational Design and Change	4	S	0800-1140	HRMNY		Parsons Tien	32	0	A-F	JR SR PB	SBA	(3) Restricted to Weekend Business Degree Program students. Class held at Clackamas Community College Harmony Campus, 7738 SE Harmony Rd., Clackamas (across from Portland Aquatic Park). F program and registration information, please email SBA Weekend Degree Program at wbdp@pdx.edu.
MGMT	447	001	41891	The Power of Soul and Spirit in Business	4	R	1740-2120CANCEL			Canceled	40	15	A-F	JR SR PB	SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for the level course and meet with the instructor no later than the first class meeting regarding additional course requirements.
MGMT	448	001	41892	Team Processes	4	T	1740-2120	325 CH	Moveabl	Parsons Tien	45	15	A-F	JR SR PB	SBA	
MGMT	448	002	41893	Team Processes	4	MW	1215-1405	341 NH	Moveabl	Parsons Tien	45	15	A-F	JR SR PB	SBA	
MGMT	461	001	41894	Reward Systems and Performance Management	4	TR	1200-1350	170 SBA		Cabelly Alan	40	15	A-F	JR SR PB	SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements. Priority given to declared HRM students. Others may register at the non-admit date.
MGMT	464	001	41895	Contemporary Leadership Issues	4	TR	1000-1150	290 SBA		Tierney Pam	38	15	A-F	JR SR PB	SBA	(290 restrictions)
MGMT	464	002	41896	Contemporary Leadership Issues	4	TR	1200-1350	290 SBA		Tierney Pam	38	15	A-F	JR SR PB	SBA	(290 restrictions)
MGMT	471	001	41897	Staffing and Employee Selection	4	M	1740-2120	140 SBA		Washington Enrique	40	15	A-F	JR SR PB	SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements. Priority given to declared HRM students. Others may register at the non-admit date.
MGMT	471	002	45846	Staffing and Employee Selection	4	R	1740-2120	160 SBA		Washington Enrique	45	15	A-F	JR SR PB	SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements. Priority given to declared HRM students. Others may register at the non-admit date. Disregard FN2 - 571s not offered
MGMT	493	001	45668	Human Resource Policies	4	F	0900-1250	390 SBA		Johnson, Jeff	35	15	A-F	JR SR PB	SBA	Priority given to declared HRM students. Others may register at the non-admit date.
MGMT	510	001	41899	Selected Topics (Credit to be arranged)	2	F/S	1300-1700/0800-1600	130 SBA		Cabelly Alan	20	10	A-F	GR	SBA, SEAS, EDUC, SYSC	Negotiations Workshop. Class meets 1/20, 1/28 & 2/4
MGMT	510	AA1	44960	Selected Topics (Credit to be arranged)	4	W	1740-2120	290 SBA		Garten David	38	15	A-F	GR	SBA, SEAS, EDUC, SYSC	Alliances & Acquisitions; (290 restrictions)
MGMT	510	LCS	45240	Selected Topics (Credit to be arranged)	4	M	1740-2120CANCEL			Canceled	25	5	A-F	GR	SBA, SEAS, EDUC, SYSC	LEADING CHANGE FOR SUSTAINABILITY
MGMT	510	TEM	44959	Selected Topics (Credit to be arranged)	4	T	1740-2120CANCEL			Canceled	45	15	A-F	GR	SBA, SEAS, EDUC, SYSC	The Entrepreneurial Mindset (Open to all grad programs)
MGMT	510E	EBA	45365	Selected Online Topics (Credit to be arranged)	4	F	0800-1550CANCEL			Canceled	45	15	A-F	GR	SBA, SEAS, EDUC, SYSC	FMBAS2192;FMBBS2440;FMBCS2084;FMBXS2440 (4 Credits) (99) Self-support class. Tuition/fees for self-support courses are assessed separately from charges associated with regular courses. Total cost of this course is indicated in the fee column. Please see Tuition & Fees section for more details.
MGMT	510E	EMA	46251	Selected Online Topics (Credit to be arranged)	4	F	0800-1550	170 SBA		Bauer Talya	45	15	A-F	GR	SBA, SEAS, EDUC, SYSC	Interpersonal Influence & Power FMBAS2192;FMBBS2440;FMBCS2084;FMBXS2440 (4 Credits) (99) Self-support class. Tuition/fees for self-support courses are assessed separately from charges associated with regular courses. Total cost of this course is indicated in the fee column. Please see Tuition & Fees section for more details. (10)On-campus residency: 10/28-30 (Fall); 2/10-12 (Winter); 5/4-6 (Spring); 7/20-21 or 7/27-28 (Summer) Interpersonal Influence & Power

<i>Course</i>	<i>Section</i>	<i>CRN</i>	<i>Title</i>	<i>Credit Hours</i>	<i>Day</i>	<i>Time</i>	<i>Room</i>	<i>Tech.</i>	<i>Instructor</i>	<i>Sz</i>	<i>Wl</i>	<i>G</i>	<i>Cl.</i>	<i>Col.</i>	<i>Footnotes/Comments</i>
<i>MGMT</i> 510E	EMB	44961	Selected Online Topics (Credit to be arranged)	4	S	0800-1700	170 SBA		Cooper Cindy	45	15	A-F	GR	SBA, SEAS, EDUC, SYSC	FMBAS2192;FMBBS2440;FMBCS2084;FMBXS2440 (4 Credits) (99) Self-support class. Tuition/fees for self-support courses are assessed separately from charges associated with regular courses. Total cost of this course is indicated in the fee column. Please see Tuition & Fees section for more details. (10)On-campus residency: 10/28-30 (Fall); 2/10-12 (Winter); 5/4-6 (Spring); 7/20-21 or 7/27-28 (Summ Social Entre/Intrepreneurship
<i>MGMT</i> 511	001	44962	Foundations of Strategy	2	M	1215-1605	130 SBA		Garten David	45	15	A-F	GR	SBA	CORE  1st 7 weeks 1/9-2/20 (1/16 & 2/13)
<i>MGMT</i> 511E	EMB	44963	Foundations of Strategy	2	Su	0900-1300	290 SBA	eReside	Sharp Kerry	30	15	A-F	GR	SBA/EMBA	FMBAS1096;FMBBS1220;FMBCS1042;FMBXS1220 (19) Reserved for students in the online MBA program. Others will be administratively dropped. Please contact pammm@sba.pdx.edu for further information. (98) Fully or partially online. (99) Self-support class. Tuition/fees for self-support courses are assessed separately from charges associated with regular courses. Total cost of this course is indicated in the fee column. Please see Tuition & Fees section for more details. (10)On-campus residency: 10/28-30 (Fall); 2/10-12 (Winter); 5/4-6 (Spring); 7/20-21 or 7/27-28 (Summ Online portion of class meets 2/13-3/17
<i>MGMT</i> 547S	001	41902	The Power of Soul and Spirit in Business	4	R	1740-2120	CANCEL		Canceled	5	5	A-F	GR	SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
<i>MGMT</i> 561S	001	41903	Reward Systems and Performance Management	4	TR	1200-1350	170 SBA		Cabelly Alan	5	5	A-F	GR	SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
<i>MGMT</i> 562	001	41904	Business Strategy Capstone	4	W	1740-2120	130 SBA		Sharp Kerry	45	15	A-F	GR	SBA	CORE
<i>MGMT</i> 571S	001	41905	Staffing and Employee Selection	4	M	1740-2120	140 SBA		Washington Enrique	5	5	A-F	GR	SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.

Course	Section	CRN	Title	Credit	Hours	Day	Time	Room	Tech.	Instructor	Sz	Wl	G	Cl.	Col.	Footnotes/Comments	
<b>MIM</b>	<b>Winter 12</b>																
MIM	505AC2	AC1	41916	Advanced Chinese 2	2	TR	0800-0930	121B EH		Liu Meiru	5	5	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$920;FMBS\$950;FMCS\$866;FMX\$950;FSBA\$187.50 Campus:J 1/9-3/1	
MIM	505AC2	ACP	41910	Advanced Chinese 2	2	T	1730-2030 CANCEL	CANCEL	590	Canceled		15	10	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$920;FMBS\$950;FMCS\$866;FMX\$950;FSBA\$187.50 Campus:J 1/9-3/1
MIM	505AJ2	AJ1	45489	Advanced Japanese 2	2	TWRF	1030-1200	690 SBA		Murakami Nobuko	7	5	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$920;FMBS\$950;FMCS\$866;FMX\$950;FSBA\$187.50 Campus:J 1/9-3/1	
MIM	505BC2	BC1	41917	Beginning Chinese 2	2	TWR	0900-1040	590 SBA		Liu Meiru	15	10	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$920;FMBS\$950;FMCS\$866;FMX\$950;FSBA\$187.50 Campus:J 1/9-3/1	
MIM	505BC2	BCP	41911	Beginning Chinese 2	2	WF	1730-2000	590 SBA		Liu Meiru	15	10	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$920;FMBS\$950;FMCS\$866;FMX\$950;FSBA\$187.50 Campus:J 1/9-3/1	
MIM	505BJ2	BJ2	41919	Beginning Japanese 2	2	TWRF	0900-1015	690 SBA	690	Murakami Nobuko	15	10	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$920;FMBS\$950;FMCS\$866;FMX\$950;FSBA\$187.50 Campus:J 1/9-3/1	
MIM	505BJ2	BJP	41912	Beginning Japanese 2	2	WF	1730-2000	690 SBA	690	Murakami Nobuko	15	10	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$920;FMBS\$950;FMCS\$866;FMX\$950;FSBA\$187.50 Campus:J 1/9-3/1	
MIM	505IC2	IC2	41918	Intermediate Chinese 2	2	TWR	1015-1150 CANCEL	CANCEL	590	Canceled		10	10	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$920;FMBS\$950;FMCS\$866;FMX\$950;FSBA\$187.50 Campus:J 1/9-3/1
MIM	505IC2	ICP	41913	Intermediate Chinese 2	2	TR	1000-1130	121B EH		Liu Meiru	10	10	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$920;FMBS\$950;FMCS\$866;FMX\$950;FSBA\$187.50 Campus:J 1/9-3/1	
MIM	505IJ2	IJ6	41914	Intermediate Japanese 2	2	T/WF	1030-1130 CANCEL	CANCEL		Canceled		15	10	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$920;FMBS\$950;FMCS\$866;FMX\$950;FSBA\$187.50 Campus:J 1/9-3/1
MIM	505IJ2	IJ7	41915	Intermediate Japanese 2	2	W	1730-2000 CANCEL	CANCEL		Canceled		15	10	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$920;FMBS\$950;FMCS\$866;FMX\$950;FSBA\$187.50 Campus:J 1/9-3/1
MIM	505IJ2	IJ8	45488	Intermediate Japanese 2	2	TWRF	1030-1200	690 SBA		Murakami Nobuko	8	5	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$920;FMBS\$950;FMCS\$866;FMX\$950;FSBA\$187.50 Campus:J 1/9-3/1	
MIM	507	GIT	46023	Selected Topics	4	R	1730-2200	590 SBA		Ramiller Neil	10	10	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. Per Credit: FMMA\$460;FMBS\$475;FMCS\$433;FMX\$475 Campus J TOP:GLOBAL INFO TECHNOLOGY 1/9-3/1 2nd-year part-time only	
MIM	511	001	41921	Global Business and Sustainability	4	T	1730-2200	290 SBA		Marshall Scott	25	10	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$1840;FMBS\$1900;FMCS\$1732;FMX\$1900 Campus J 1/9-3/1 (30 for rooming)	
MIM	511	002	41920	Global Business and Sustainability	4	W	1230-1700	170 SBA		Yoshihara Faye	25	10	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$1840;FMBS\$1900;FMCS\$1732;FMX\$1900 Campus J 1/9-3/1	
MIM	512	001	44964	Global Leadership Ethics	2	R	1730-2200	140 SBA		Allen Cliff	50	10	A-F	GR	SBA,IMGT	For information contact MIM@sba.pdx.edu. FMMA\$920;FMBS\$950;FMCS\$866;FMX\$950; Campus 1/12, 1/19, 1/26, 2/2	
MIM	514	001	44965	Global Management and Cost Accounting	2	R	1730-2200	140 SBA		Sharp Kerry	50	10	A-F	GR	SBA,IMGT	For information contact MIM@sba.pdx.edu. FMMA\$920;FMBS\$950;FMCS\$866;FMX\$950; Campus 2/9, 2/16, 2/23, 3/1	
MIM	528	004	41923	Intercultural Competence & Communications II	1	S	0900-1330	590 SBA		Lei Ann Marie	10	10	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$460;FMBS\$475;FMCS\$433;FMX\$475 Campus 2/18 & 2/25 For 2nd-year part-time only	
MIM	558	002	41924	Comparative Operations Management	4	W	1730-2200	490 SBA		Buddress Lee	60	10	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$1840;FMBS\$1900;FMCS\$1732;FMX\$1900 Campus J 1/9-3/1	
MIM	568	002	41925	Managing Information Technology Globally	2	R	1730-2200 CANCEL	CANCEL		Canceled		10	10	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. FMMA\$920;FMBS\$950;FMCS\$866;FMX\$950 Campus 1/9-3/1 2nd-year part-time only

Course	Section	CRN	Title	Credit Hours	Day	Time	Room	Tech.	Instructor	Sz	Wl	G	Cl.	Col.	Footnotes/Comments
MIM	579	002	41927	Field Study and Project Presentations	1	TBA	TBA		Allen Cliff	50	0	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. Per Credit: FMMA\$460;FMMS\$475;FMMS\$433;FMMS\$475 Plus \$3000/each Campus J Asia Trip
MIM	579	PTS	45486	Field Study and Project Presentations	1	TBA	TBA		Allen Cliff	50	0	A-F	GR	SBA/IMGT	For information contact MIM@sba.pdx.edu. Per Credit: FMMA\$460;FMMS\$475;FMMS\$433;FMMS\$475 Plus \$3000/each Campus J Asia Trip - Restricted Section

## MKTG Winter 12

MKTG	338	001	44966	Professional Selling	4	MW	1415-1605	304 URBN	Dale Therese (TC)	33	15	A-F	JR SR PB	SBA	(URBN size restriction)
MKTG	340	001	41929	Advertising	4	MW	1215-1405	283 CH	Stene Gregory	45	15	A-F	JR SR PB	SBA	
MKTG	340	HB1	44967	Advertising	4	T	1000-1150	140 SBA	Hybrid w O'Connor Maureen	45	15	A-F	JR SR PB	SBA	
MKTG	341	002	41930	Public Relations	4	R	1740-2120	209 NH	Hardy Jack	45	15	A-F	JR SR PB	SBA	
MKTG	363	001	41931	Consumer Behavior and Customer Satisfaction	4	TR	1200-1350	237 NH	Mosteller Jill	45	15	A-F	JR SR PB	SBA	
MKTG	375	001	41932	Retailing	4	T	1740-2120	160 SBA	Mosteller Jill	45	15	A-F	JR SR PB	SBA	
MKTG	376	001	44968	International Business	4	TR	0800-0950	140 SBA	Taylor Paul	45	15	A-F	JR SR PB	SBA	
MKTG	376	002	41933	International Business	4	W	1740-2120	183 CH	Tseng Douglas	45	15	A-F	JR SR PB	SBA	
MKTG	399	AA3	44969	Special Studies (Credit to be arranged)	2		TBA	TBA	Christy Tim	10	0	A-F	JR SR PB	SBA	SPST:AD AGENCY INTERNSHIP III Dept. Permission; contact tpc@pdx.edu for information
MKTG	409	001	41935	Practicum (Credit to be arranged)	4	T	1700-2050	260 SBA	Gillpatrick Thomas	15	0	A-F	JR SR PB	SBA	(92) Consent of instructor required; contact tomg@sba.pdx.edu. Food Practicum
MKTG	410	SAM	44970	Selected Topics (Credit to be arranged)	4	T	1740-2120	390 SBA	Beitelspacher Lauren	35	15	A-F	JR SR PB	SBA	Sports & Activewear Marketing
MKTG	441	HB1	44971	Media Strategy	4	R	1000-1150	340 SBA	Hybrid; Dickinson Don	30	15	A-F	JR SR PB	SBA	
MKTG	442	001	41938	Creative Strategy	4	MW	1215-1405	381 NH	Moveabl O'Connor Maureen	45	15	A-F	JR SR PB	SBA	
MKTG	443	002	41939	Advertising Campaigns	4	MW	1730-1920	240 ASRC	Stene Gregory	45	15	A-F	JR SR PB	SBA	
MKTG	446	001	41940	National Student Advertising Competition	4	F	0900-1240	486C UCB	Christy Tim	15	0	A-F	JR SR PB	SBA	Consent of instructor required; contact Don Dickinson dond@sba.pdx.edu Contact tpc@pdx.edu instead of dond
MKTG	460	001	41941	Marketing Research	4	R	1740-2120	390 SBA	Tseng Douglas	45	15	A-F	JR SR PB	SBA	
MKTG	461	002	41943	eMarketing	4	W	1740-2120	209 NH	moveabl Christy Tim	40	15	A-F	JR SR PB	SBA	
MKTG	464	001	41944	Marketing Strategy and Management	4	M	1215-1605	340 SBA	Harmon Robert	30	15	A-F	JR SR PB	SBA	
MKTG	464	002	41945	Marketing Strategy and Management	4	T	1740-2120	247 LH	Dale Therese (TC)	45	15	A-F	JR SR PB	SBA	
MKTG	511	002	41948	Pioneering Innovation	4	M	1740-2120	130 SBA	Mathwick Charla	45	15	A-F	GR	SBA	CORE Co-requisite: BA 521
MKTG	561S	002	41949	eMarketing	4	W	1740-2120	209 NH	Moveabl Christy Tim	5	5	A-F	GR	SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 50 level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.

## RE Winter 12

RE	521	001	44972	Real Estate Finance I	4	MW	1640-1830	CANCEL CANC EL	Canceled	45	15	A-F		SBA, UPA	
RE	522	001	44973	Real Estate Finance II	4	MW	1640-1830	301 LH	Aoyagi David	45	15	A-F	GR	SBA, UPA	
RE	531	001	44974	Executive Perspectives	1	F	1000-1150	CANCEL CANC EL	Canceled	45	15	P/NP	GR	SBA, UPA	
RE	562	001	44975	Real Estate Development Workshop	4	TR	1640-1830	249 LH	Johnson^ Jerald	45	15	A-F	GR	SBA, UPA	